



We built our business with strong leadership and a proven management platform that together have generated substantial, risk-adjusted returns – and significant long-term growth. With 45 years of experience and a dynamic team of approximately 1,100 professionals, our commitment is to realize the potential of real estate through value creation and operational excellence for our owned and managed portfolio of assets.

# MORGUARD OPERATES THREE DIVERSIFIED LINES OF BUSINESS

#### 1. INVESTMENTS IN REAL PROPERTY

Morguard owns and manages a diversified portfolio of office, industrial, retail, multi-suite residential and hotel properties in North America.

#### 2. REAL ESTATE INVESTMENT TRUSTS

Morguard is a significant sponsor of two REITs:

**Morguard REIT** (TSX: MRT.UN), a closed-end Trust with a diversified portfolio of Canadian commercial real estate assets; and

**Morguard North American Residential REIT** (TSX: MRG.UN), an open-end Trust with a diversified portfolio of multi-suite residential assets across North America.

#### 3. ADVISORY AND MANAGEMENT SERVICES

Morguard provides real estate advisory services and property management services to institutional clients. We also specialize in publicly-traded equities and fixed-income securities.

## ASSETS OWNED AND UNDER MANAGEMENT

Morguard has significant investment and management capabilities in multiple asset classes across real estate, equities and fixed-income securities. This breadth of diversity of asset classes supports a reliable and growing cash flow for Morguard and our institutional clients.

As at March 31, 2025



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#### MORGUARD'S VALUE PROPOSITION

#### **REAL ESTATE ADVISORY SERVICES**

Morguard creates value through opportunities tailored to meet the specific investment objectives of institutional clients who are seeking a significant contribution to their real estate portfolio. Our Asset Management, Property Management and Development teams deliver on performance in an integrated service approach supported by unique co-investment opportunities, established investment strategies and proactive operational programs for institutional-quality portfolios.



## VALUE CREATION ASSET MANAGEMENT & DEVELOPMENT

#### **Access to Capital**

Established relationships provide access to capital, ready to act on opportunities

#### **Maximize Asset Value**

Active pipeline uncovers value add opportunities for acquisitions and developments

### Manage Asset Lifecycle

Experienced team delivers repositioning, redeveloping and remerchandising strategies

## OPERATIONAL EXCELLENCE PROPERTY MANAGEMENT

#### **Tenant Satisfaction**

Adept at tenant-focused services to generate secure revenue

#### **Sustainable Operations**

Continue to improve operational performance to increase asset value

#### Manage Leasing Lifecycle

Embedded in local markets to drive high occupancy at optimal rental rates to maximize cash flow

LEARN MORE

#### **EQUITIES AND FIXED INCOME**

Morguard offers institutional clients and private investors the opportunity to participate in a broad range of global investment products across equity, fixed income and balanced portfolios. Today, we manage \$3.9 billion in assets through our equities and fixed income securities group, Lincluden Investment Management.

#### **PROPERTIES**











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